

Top Executive Search Firms by Revenue

Ranked by South Florida gross revenue; ties broken by number of South Florida search consultants

Rank 2008	Company name Address	Phone Fax Web site	S. Fla. gross revenue: (millions) 2007 2006	S. Fla. search consultants S. Fla. offices	Revenue breakdown: Retainer Contingency	Industries served	Top local executive Year founded
1	Spherion 2050 Spectrum Blvd. Fort Lauderdale 33309	(954) 308-7600 (954) 308-7790 www.spherion.com	\$24 29.3	30 4	2% 98%	Finance & accounting, technology, manufacturing, sales & marketing, legal, HR, mortgage banking	Andy Pober 1970
2	TekPartners 5491 University Drive Coral Springs 33067	(954) 656-8600 (954) 656-8246 www.tekpartners.com	\$22.5 10.5	25 2	0% 100%	Financial, education, hospitality, health care, technology, entertainment, sports, travel, distribution, business services, retail, insurance, government, pharmaceutical	Harris Katz 2002
3	Steven Douglas Associates 3040 Universal Blvd., Suite 190 Weston 33331	(954) 385-8595 (954) 385-1414 www.stevendouglas.com	\$13.5 8.5	30 1	40% 60%	Accounting, finance, IT, wealth management, legal retainer	Steven Sadaka 1984
4	MSI Consulting 350 E. Las Olas Blvd., Suite 1100 Fort Lauderdale 33301	(954) 332-2424 (954) 332-2425 www.msiconsulting.net	\$10.6 10.2	100 2	15% 85%	Construction, real estate, manufacturing, service, hospitality, software, health care, agriculture	Jody Moore, Peer Snoep 1998
5	American Recruiters 6400 N. Andrews Ave., No. 100 Fort Lauderdale 33309	(954) 493-9200 (954) 493-9582 www.americanrecruiters.com	\$5.9 6.3	78 12	25% 75%	Health care, engineering, manufacturing, sales, retail, apparel & footwear, pharmaceutical	Gino Scialdone 1984
6	American Recruiting and Consulting Group 7975 N.W. 154th St., Suite 210 Miami Lakes 33016	(954) 342-0550 (954) 301-7965 www.arcgonline.com	\$5.5 5.2	81 2	3% 97%	Full-service firm specializing in IT, accounting, finance and sales	Gregg Podalsky 1998
7	Sanford Barrows Group 6015 Washington St. Hollywood 33023	(305) 999-6240 (305) 999-6241 www.sanfordbarrows.com	\$4.3 3.8	26 1	30% 70%	Accounting and finance, IT, financial services, administrative	Richard Hunt 2003
8	Nason & Nason 95 Merrick Way, Suite 460 Coral Gables 33134	(305) 476-1000 (305) 372-9959 www.nason-nason.com	\$2.8 2.5	16 2	15% 85%	Banking, financial services, marketing and administration	Dennis H. Nason 1994
9	AnswerQuest Executive Search 1055 S. Federal Highway Hollywood 33020	(954) 961-1101 (954) 342-8888 www.answerquest.net	\$2.7 2.6	8 1	40% 60%	Professional services & software sales, retail security	Paul Silitsky 1998
10	A Prime Solution 790 E. Broward Blvd., Suite 301 Fort Lauderdale 33301	(954) 523-3920 (954) 523-3966 www.aprimesolution.com	\$1.985 1.4	7 1	10% 90%	Technology, supply chain, logistics, operations, finance, audit, human resources, marketing	Ann Marie Glazer 2003
11	Segue Search 6400 N. Andrews Ave., Suite 350 Fort Lauderdale 33309	(954) 351-1112 (954) 206-0293 www.seguesearch.com	\$1.8 1.8	18 4	0% 100%	Technical, IT, legal, accounting & finance, retail, hospitality, clerical & administrative, general	Randy Schaefer 2001
12	Kunin Associates 900 S.E. Third Ave., Suite 204 Fort Lauderdale 33316	(954) 467-9575 (954) 467-9585 www.kuninassociates.com	\$1.7 1.6	8 1	5% 95%	Public accounting, hospitality, manufacturing, real estate, financial services, Fortune 500, professional services	Jo-Anne Kunin 1995
13	Kforce 800 Corporate Drive Fort Lauderdale 33334	(954) 928-0800 (954) 771-7649 www.kforce.com	\$1.7 1.5	WND 2	WND	Technology, finance & accounting, clinical research, scientific health, information management, health care, government solutions, outsourcing solutions	Michael Sivori 1962
14	J.L. Reynolds and Associates 5850 Coral Ridge Drive, Suite 315 Coral Springs 33376	(954) 344-4993 (954) 344-9550 www.jlreynolds.com	\$1.6 1.3	9 1	20% 80%	Finance, accounting, banking, health care	Jay Reynolds 1998
15	Farwell Group 1 Alhambra Plaza, Suite 710 Coral Gables 33134	(305) 529-4811 (305) 529-4827	\$1.6 1.4	5 1	0% 100%	Financial services, multinational, consumer products, logistics, private equity & investment	Sandra Farwell 1991
16	Howard Williams & Rahaim 105 S. Narcissus Ave., No. 1806 West Palm Beach 33401	(561) 833-4888 (561) 833-2343 www.hwrlegal.com	\$1.5 1.4	6 1	10% 90%	Associate, partner & corporate counsel placement in legal & corporate sector, attorney placements	John G. Williams 1983
17	Caruso & Associates 990 Stinson Way, Suite 201 West Palm Beach 33411	(561) 683-2336 (775) 942-6098 www.carusoassociates.com	\$1.5 1.35	3 1	100% 0%	Real estate, finance	Dennis J. Caruso 1992
18	Affinity Consulting Group 5411 N. University Drive, Suite 103 Coral Springs 33067	(954) 340-4599 (954) 340-4552 www.affinitycqi.com	\$1.35 WND	9 1	15% 85%	Technology, finance, engineering, health care, legal, architecture, nonprofit, human resources, travel	Thomas A. Crispyn Jr. 1994
19	Sherlock Technology Recruiting 633 N.E. 167th St., 10th floor North Miami Beach 33162	(305) 651-6500 (305) 675-3841 www.sherstaff.com	\$1.23 691,200	6 2	10% 90%	All industries	Alex Funkhouser 2005
20	GRN Global Recruiters of Miami 420 Lincoln Road Miami Beach 33139	(305) 538-2212 (305) 538-2272 www.grnmiami.com	\$1.2 800,000	6 1	10% 90%	Entertainment, media, retail, fashion, apparel, hospitality, travel, tourism, food & beverage	Michael S. Pangas 2004
21T	The Amrop Hever Group 800 Douglas Road, Suite 147 Coral Gables 33134	(305) 442-1160 (305) 402-0977	\$1 WND	1 1	100% 0%	Finance, pharmaceutical, technology, professional services, infrastructure, cement	Martin Castanon 2000
	Savage Partners LLC	(561) 655-2044	\$1	1	100%		Todd Savage

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